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## PRIOR ART: OPEN RECEIVABLES

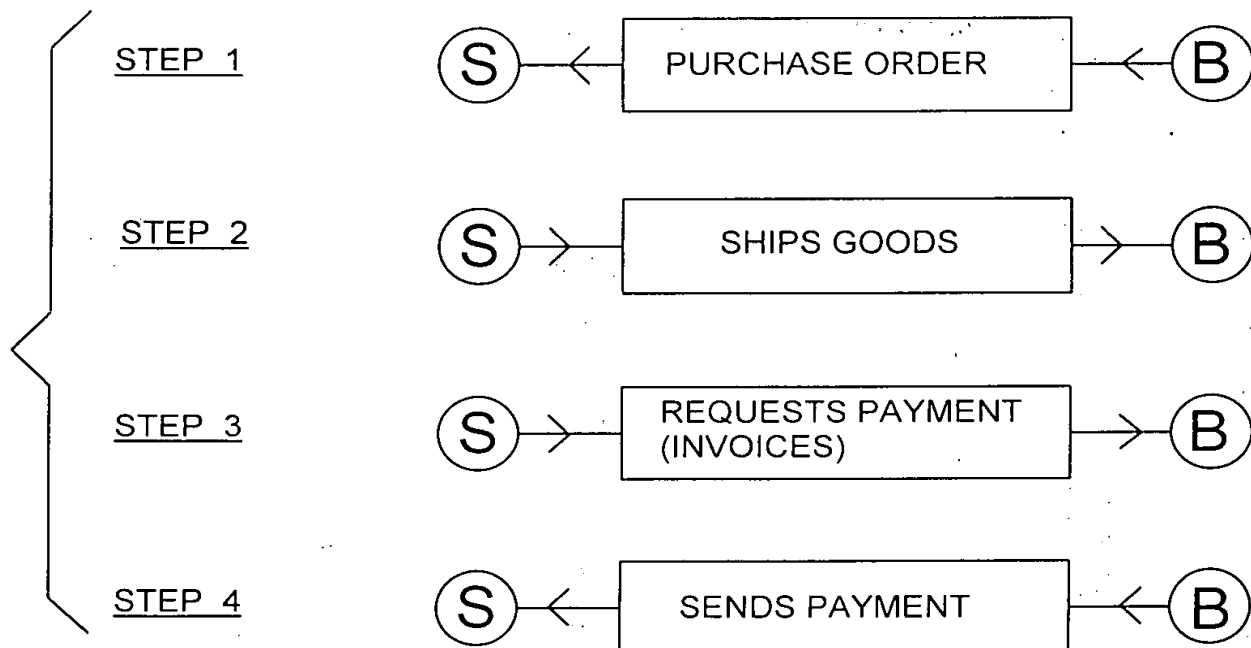


Figure 1A

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## PRIOR ART: FACTORING

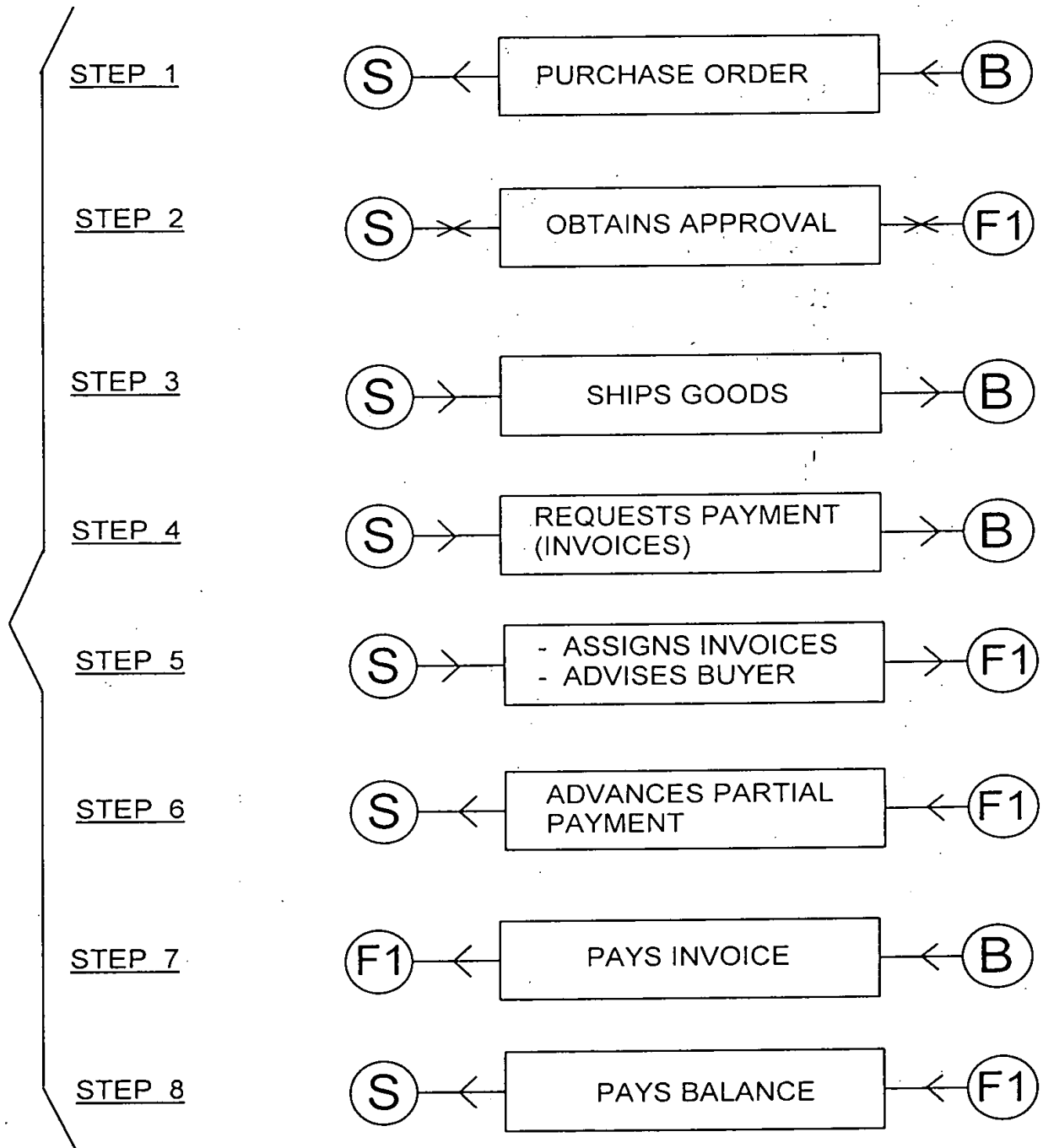


Figure 1B

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## PRIOR ART: LETTER OF CREDIT

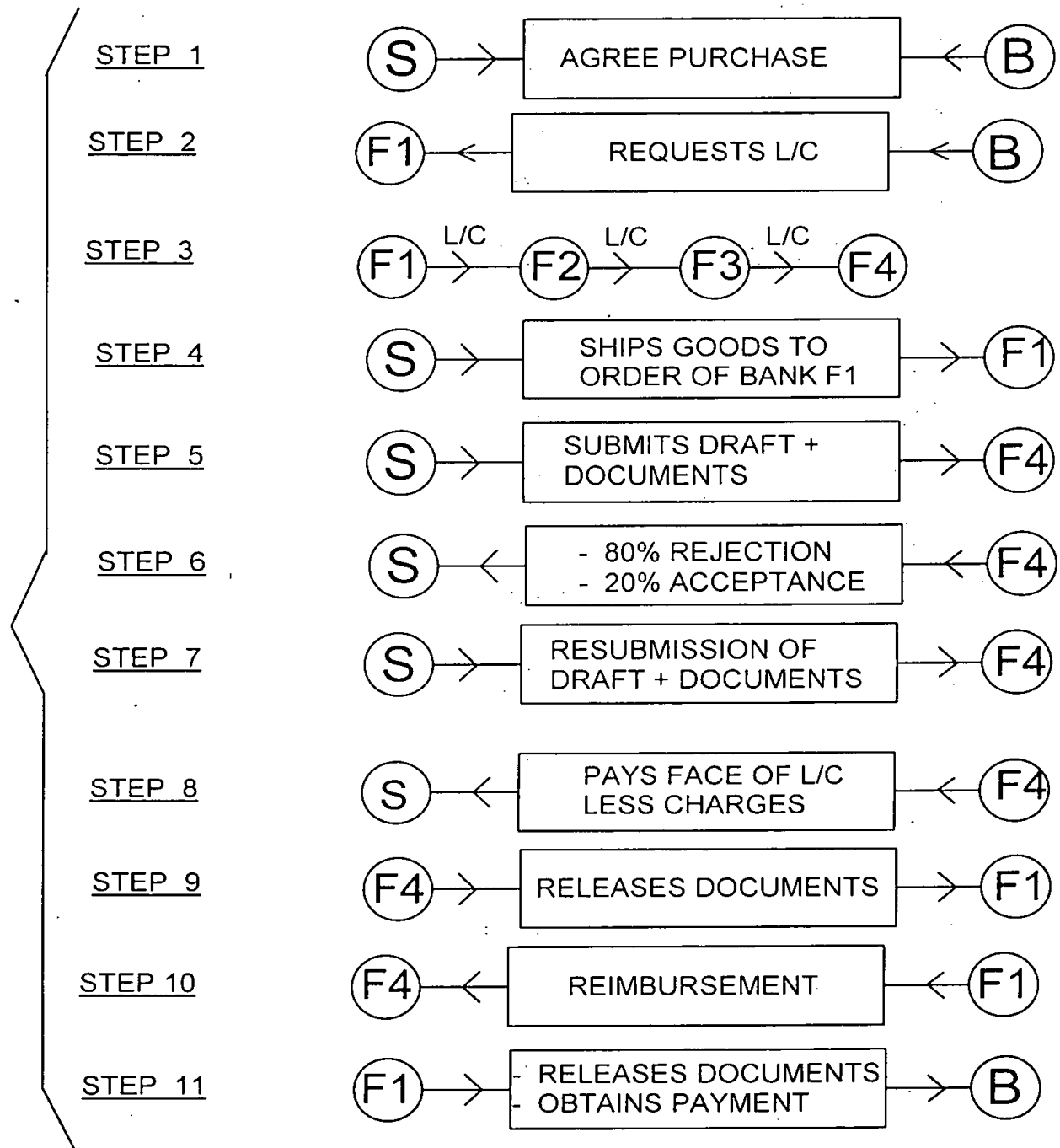


Figure 2

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## PRIOR ART: FORFAITING

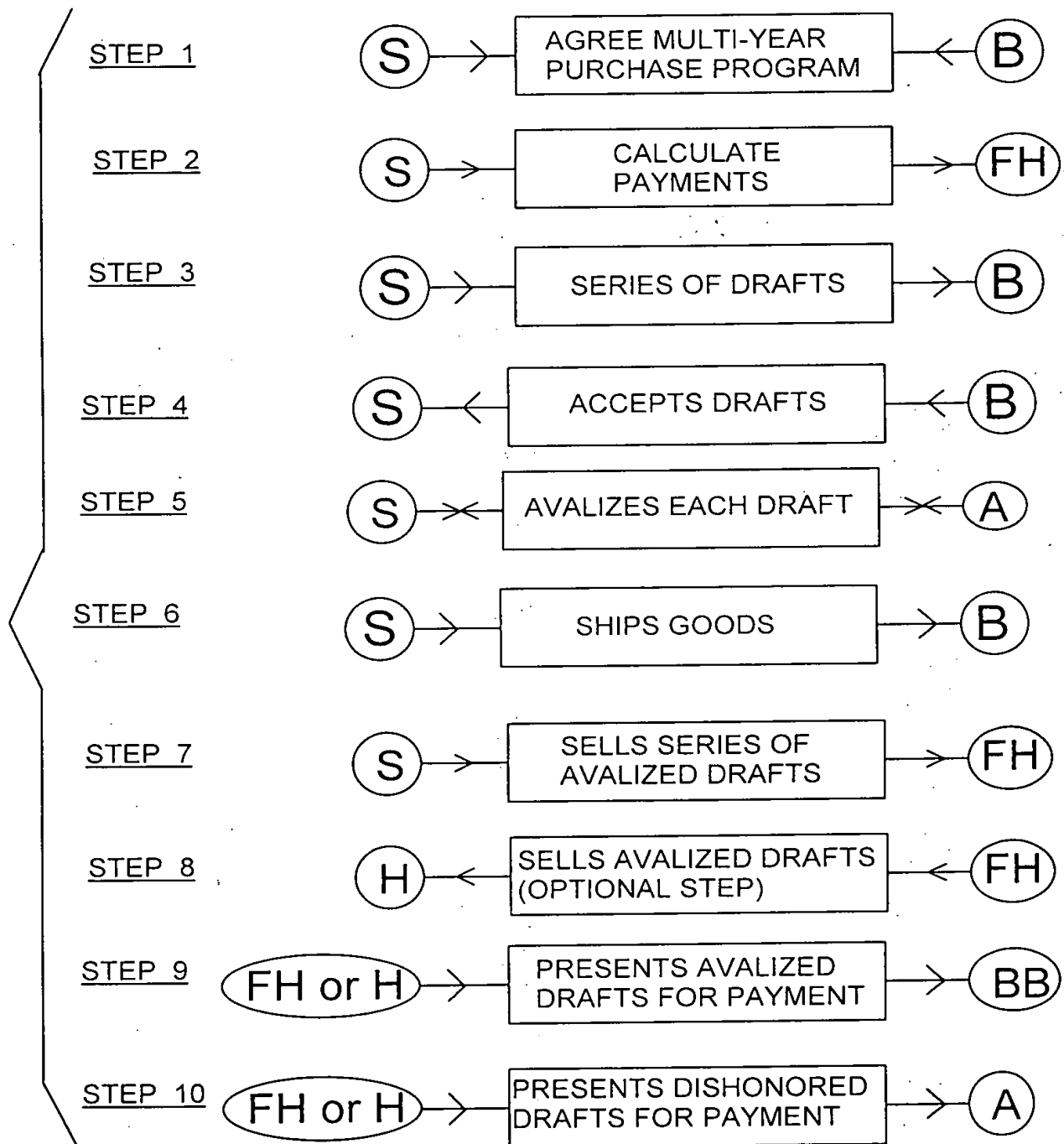


Figure 3

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PRIOR ART: AHARONI

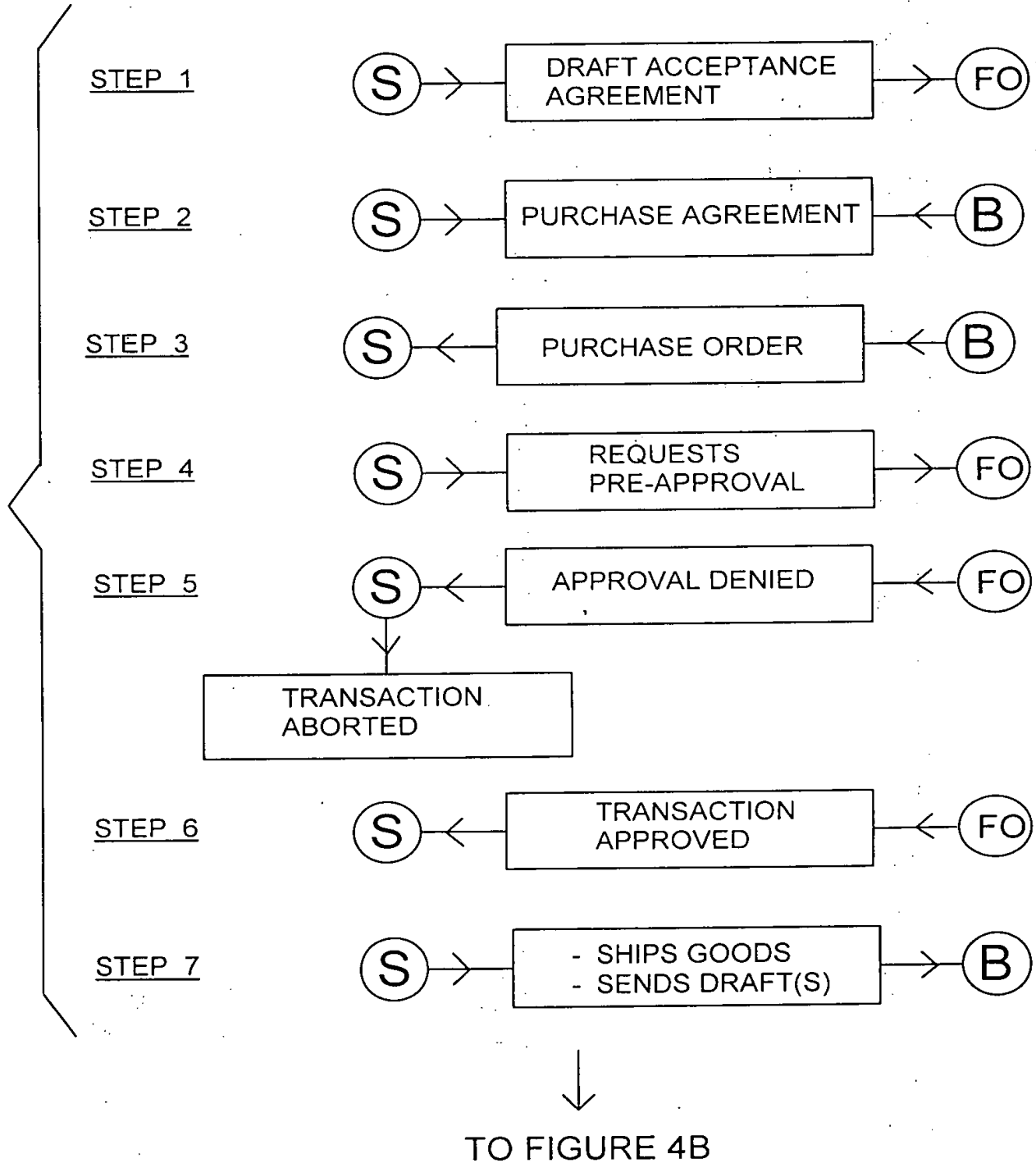


Figure 4A

FROM  
FIGURE 4A:



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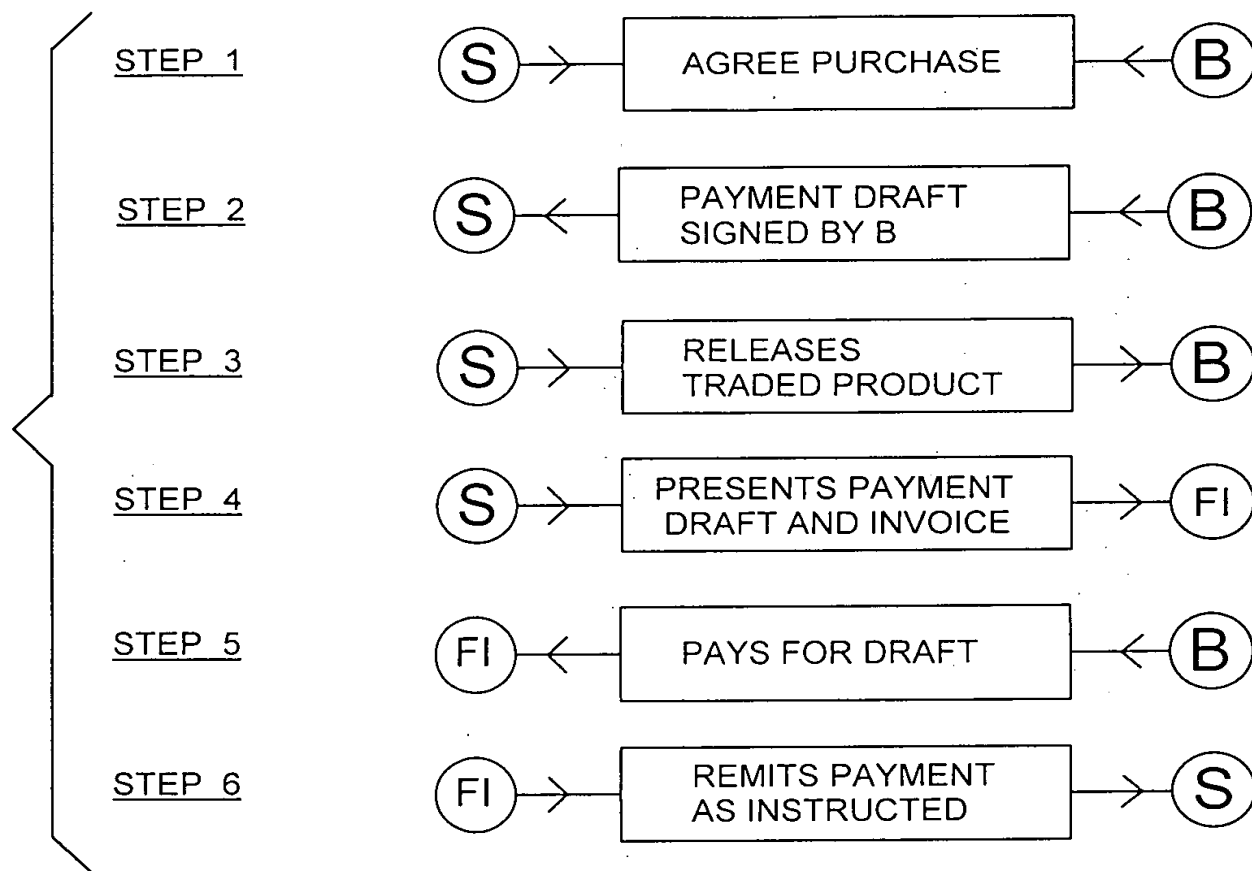


Figure 5

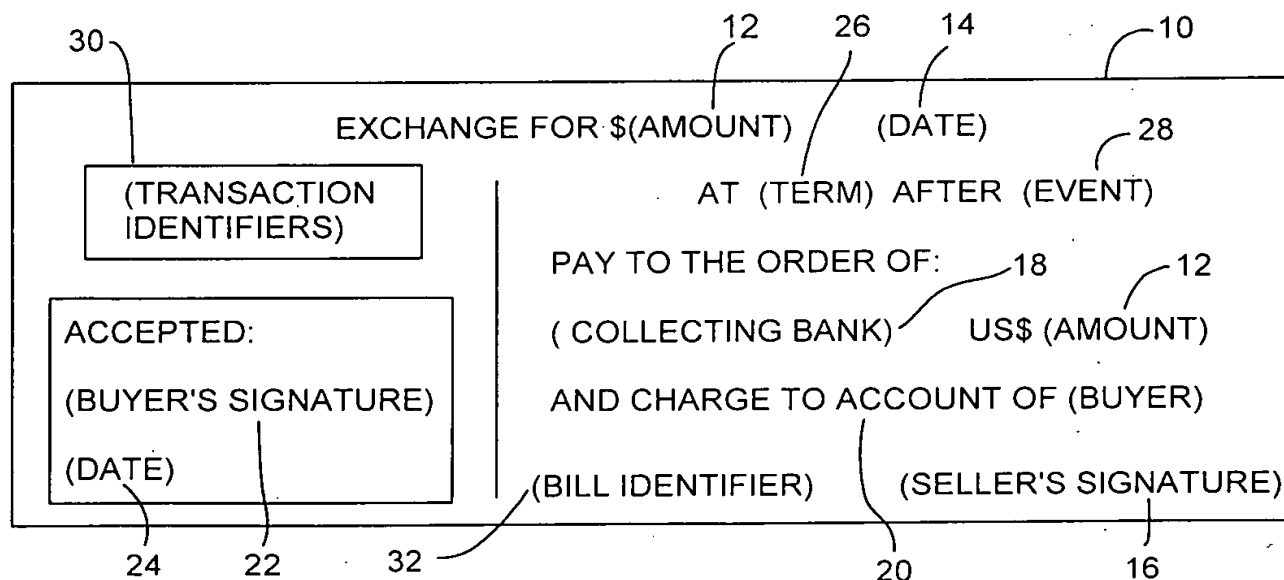


Figure 6

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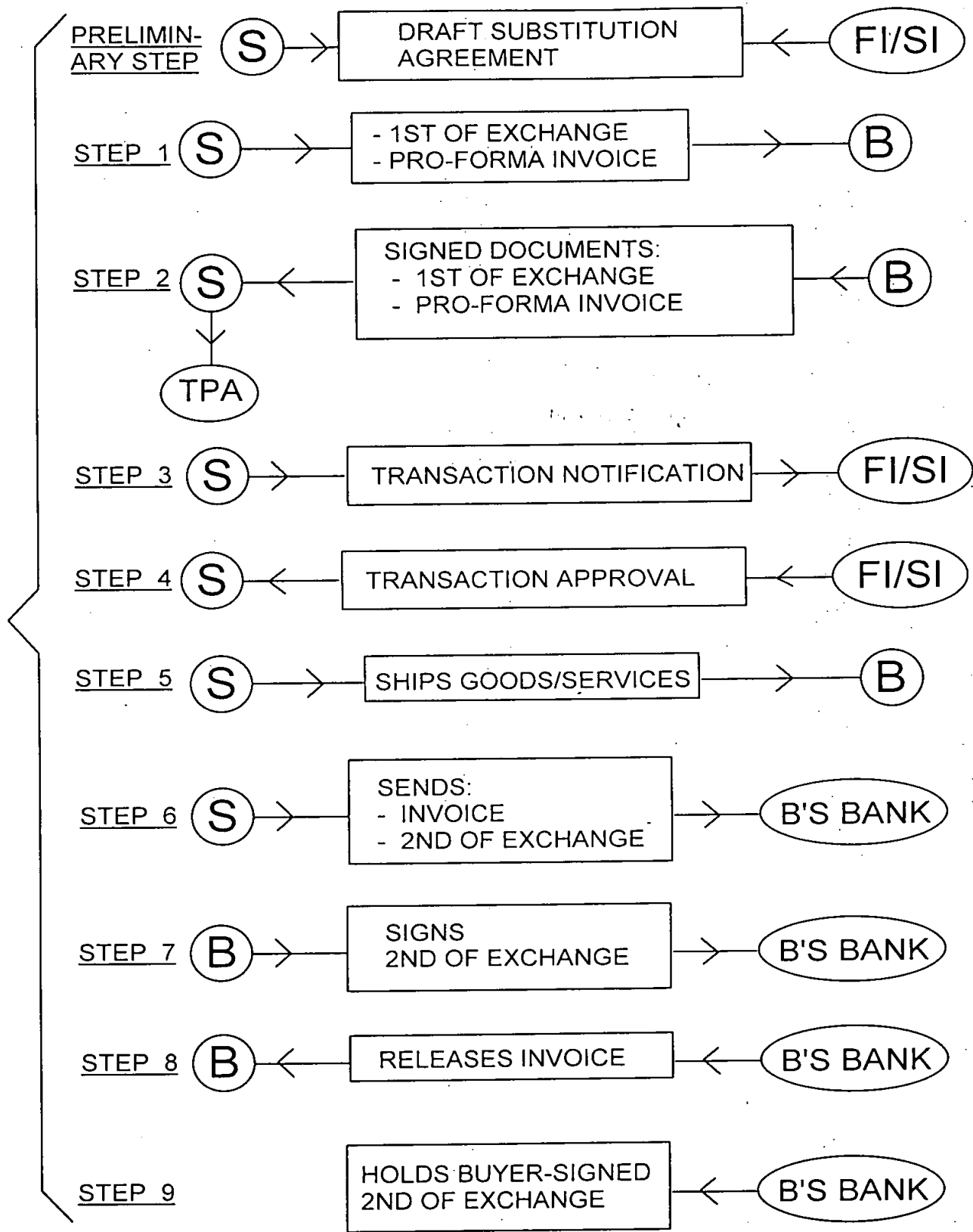


Figure 7

TO FIGURE 8



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↓  
FROM FIGURE 7

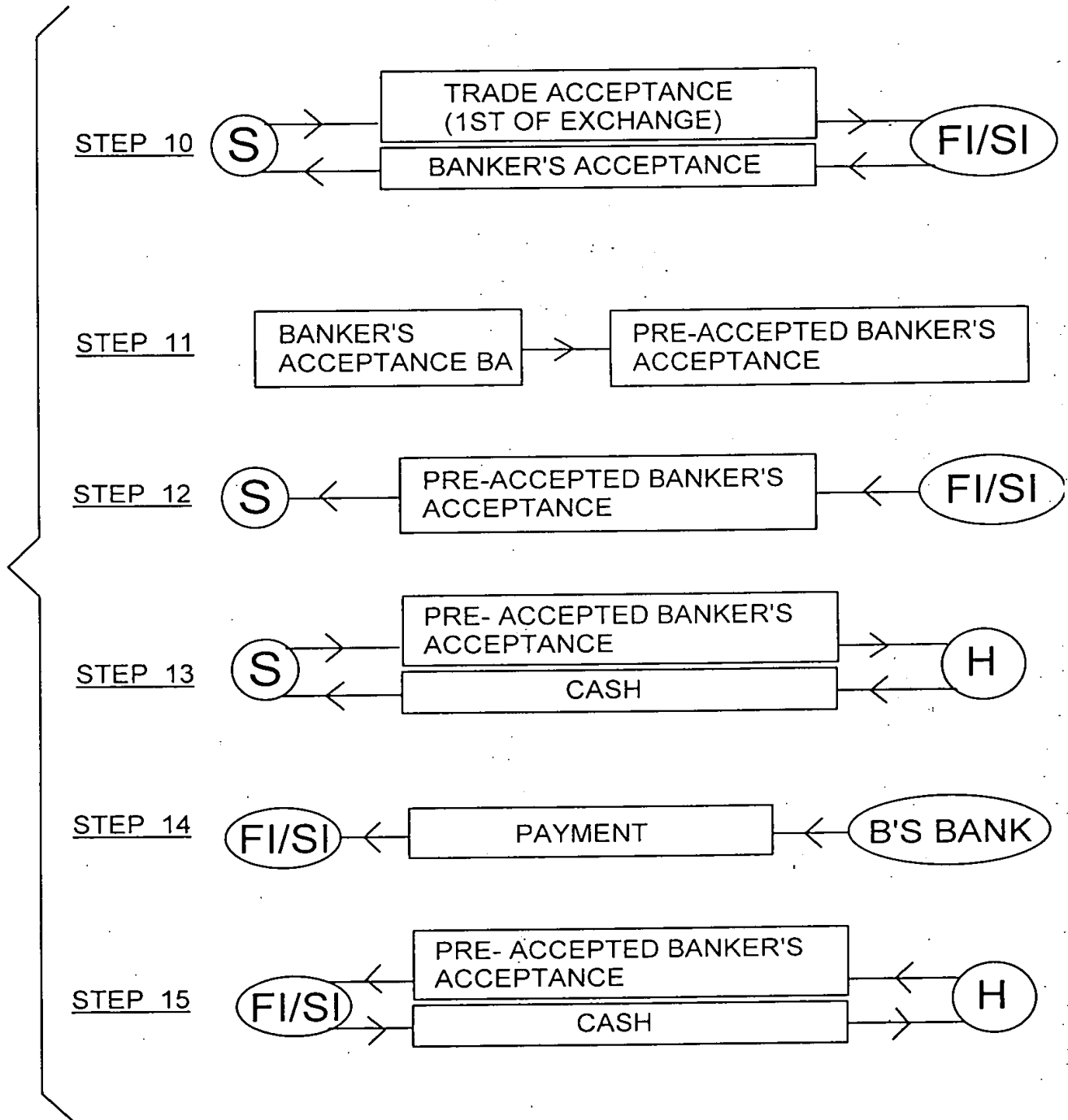


Figure 8

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1ST OF EXCHANGE

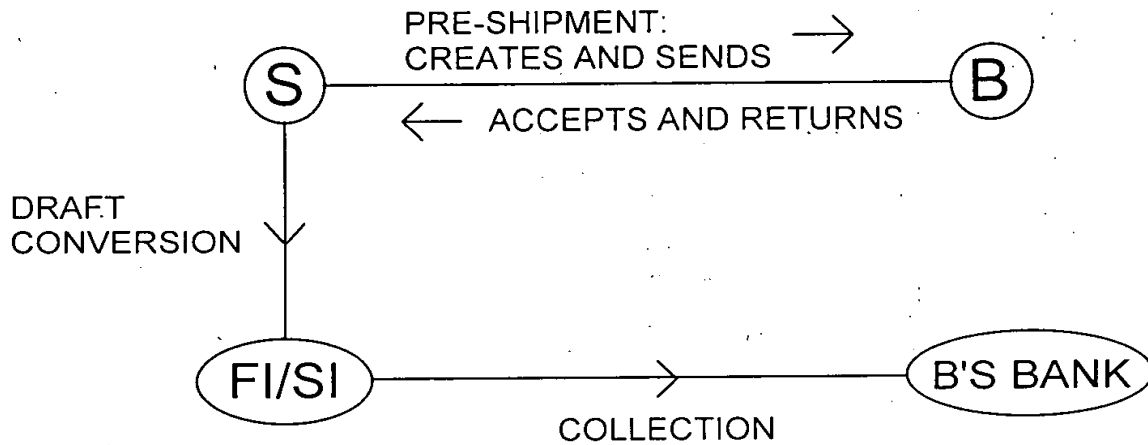


Figure 9

2ND OF EXCHANGE

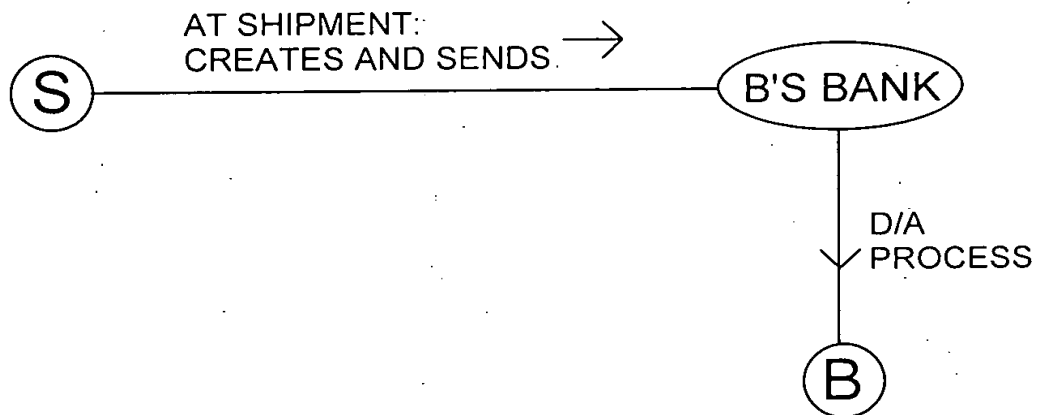


Figure 10

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Exchange for (US\$: _____) 19____	
<div>PROFORMA # CIC CONTROL # INVOICE # SHIPMENT # ITN # EXPORTER ID # BOE 1 / BOE 2</div>	<div><i>At SIXTY DAYS AFTER EVENT (DATE) _____ of this FIRST</i> <i>of Exchange (Second Unpaid) pay to the order of</i> <b>AAB COLLECTING BANK</b> USD</div> <div><i>Value received and charge the same to the account of</i> <i>To _____</i> _____ IMPORTER</div> <div>No. _____</div> <div>EXPORTER</div>
<div>IMPORTER ID: _____ ACCEPTED IMPORTER _____ DATE _____</div>	

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Figure 11A

Exchange for (US\$: _____) 19____	
<div>EXPORTER ID # PERFORMA # CIC CONTROL # INVOICE # SHIPMENT # ITN # BOE 1 / BOE 2 IMPORTER ID #</div>	<div><i>At SIXTY DAYS AFTER EVENT (DATE) _____ of this SECOND</i> <i>of Exchange (First Unpaid) pay to the order of</i> <b>AAB COLLECTING BANK</b> USD</div> <div><i>Value received and charge the same to the account of</i> <i>To _____</i> _____ IMPORTER</div> <div>No. _____</div> <div>EXPORTER</div>
<div>IMPORTER ID: _____ ACCEPTED IMPORTER _____ DATE _____</div>	

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Figure 11B

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## PRO-FORMA INVOICE COVER SHEET

EXPORTER  
INFORMATION

TERMS OF  
SALE

IMPORTER  
INFORMATION

SHIP TO:

PROFORMA INVOICE  
SUMMARY INFO.

BANK OF PRESENTATION  
(IMPORTER'S BANK) INFO.

CARRIAGE INSURER INFO

IMPORT CERTIFICATIONS

IMPORT DOCUMENTS REQUIRED

PRO-FORMA INVOICE ITEMIZATION

**Please read, accept, sign and date the following items:**

MERCHANDISE CLAIMS

ACCEPTED:

DATE:

TRANSPORTATION

ACCEPTED:

DATE:

POWER OF ATTORNEY

ACCEPTED:

DATE:

CHANGE ORDERS

ACCEPTED:

DATE:

1ST BILL OF EXCHANGE

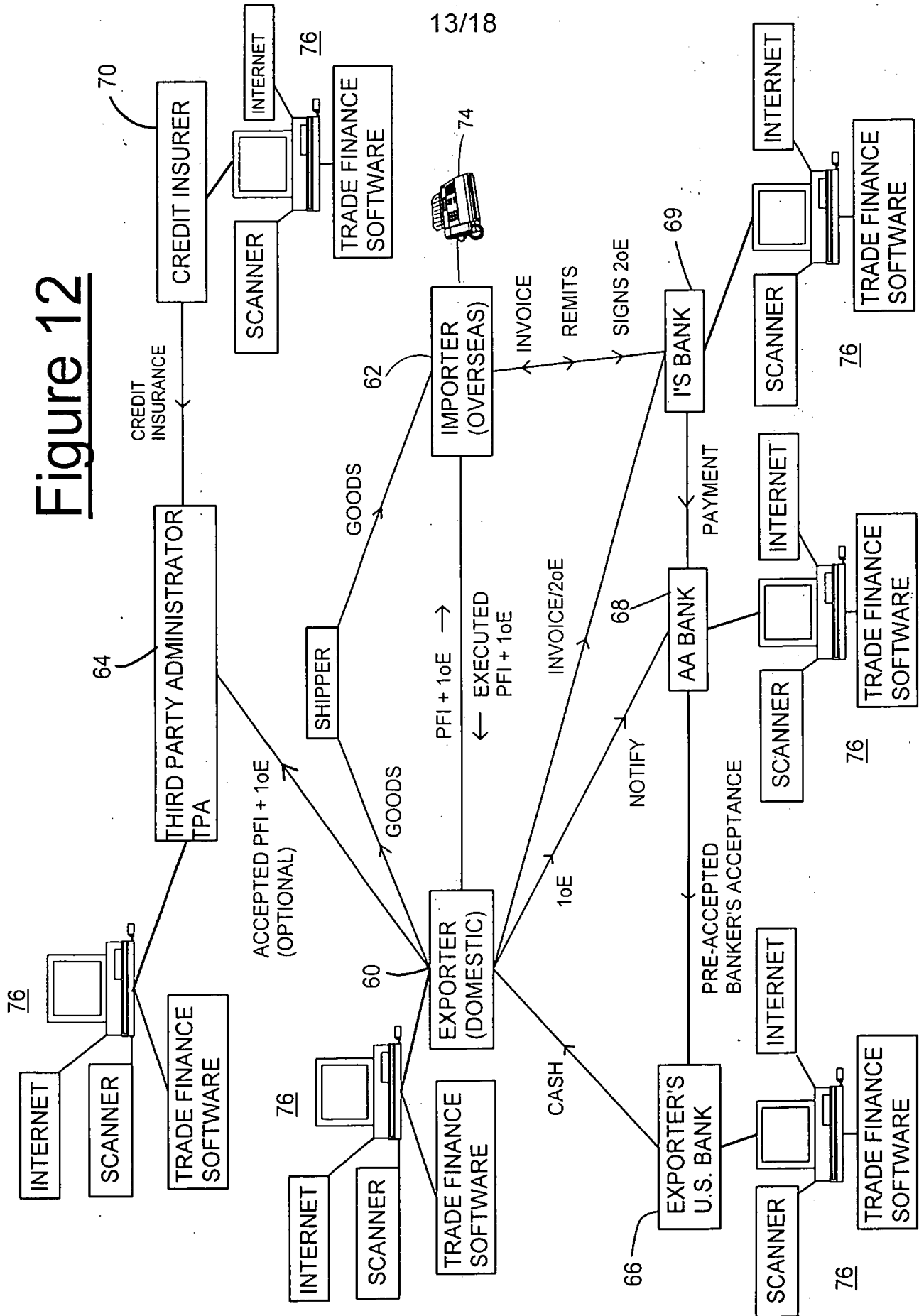
ACCEPTED:

DATE:

Figure 11C

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Figure 12



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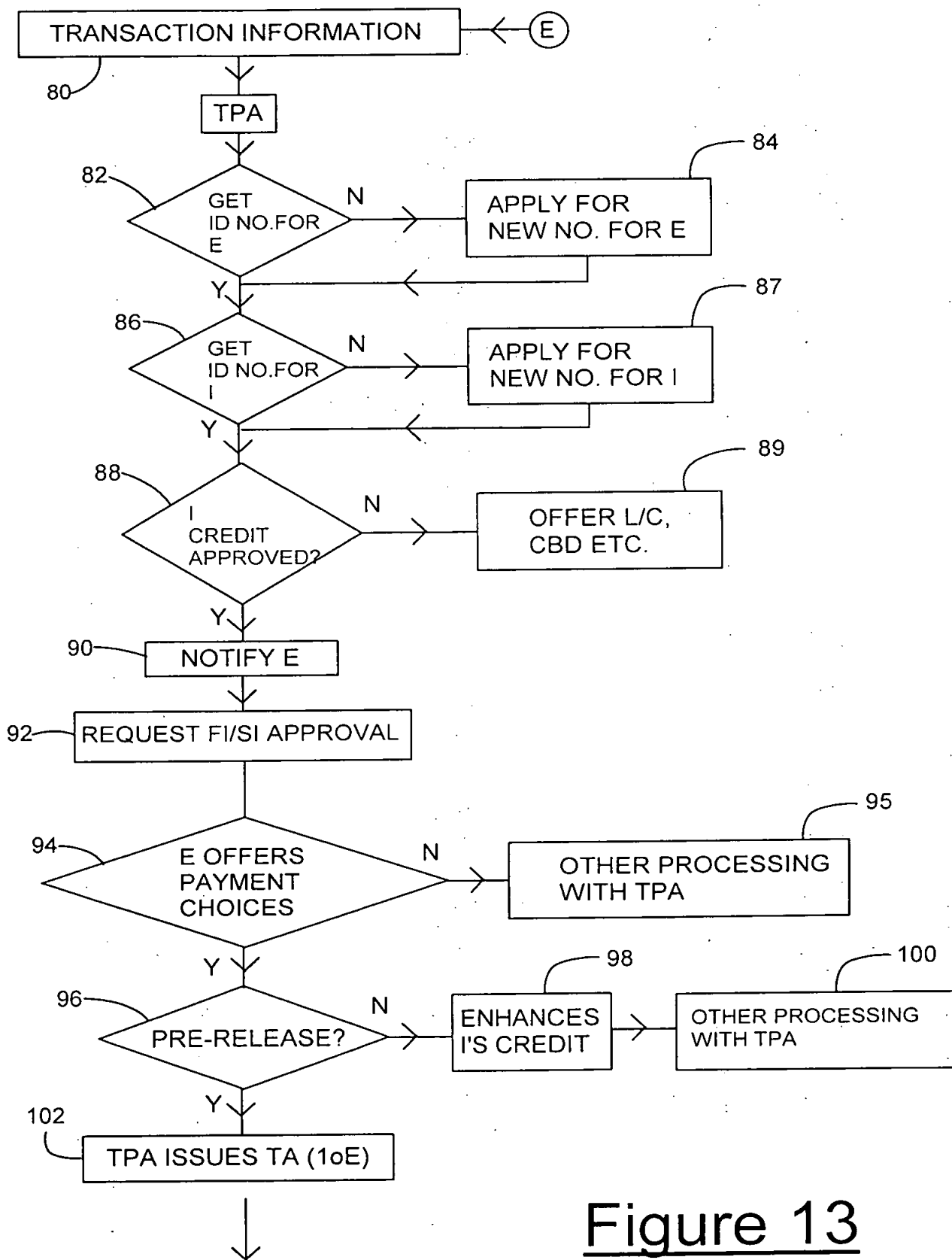


Figure 13

TO FIGURE 14

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FROM FIGURE 13

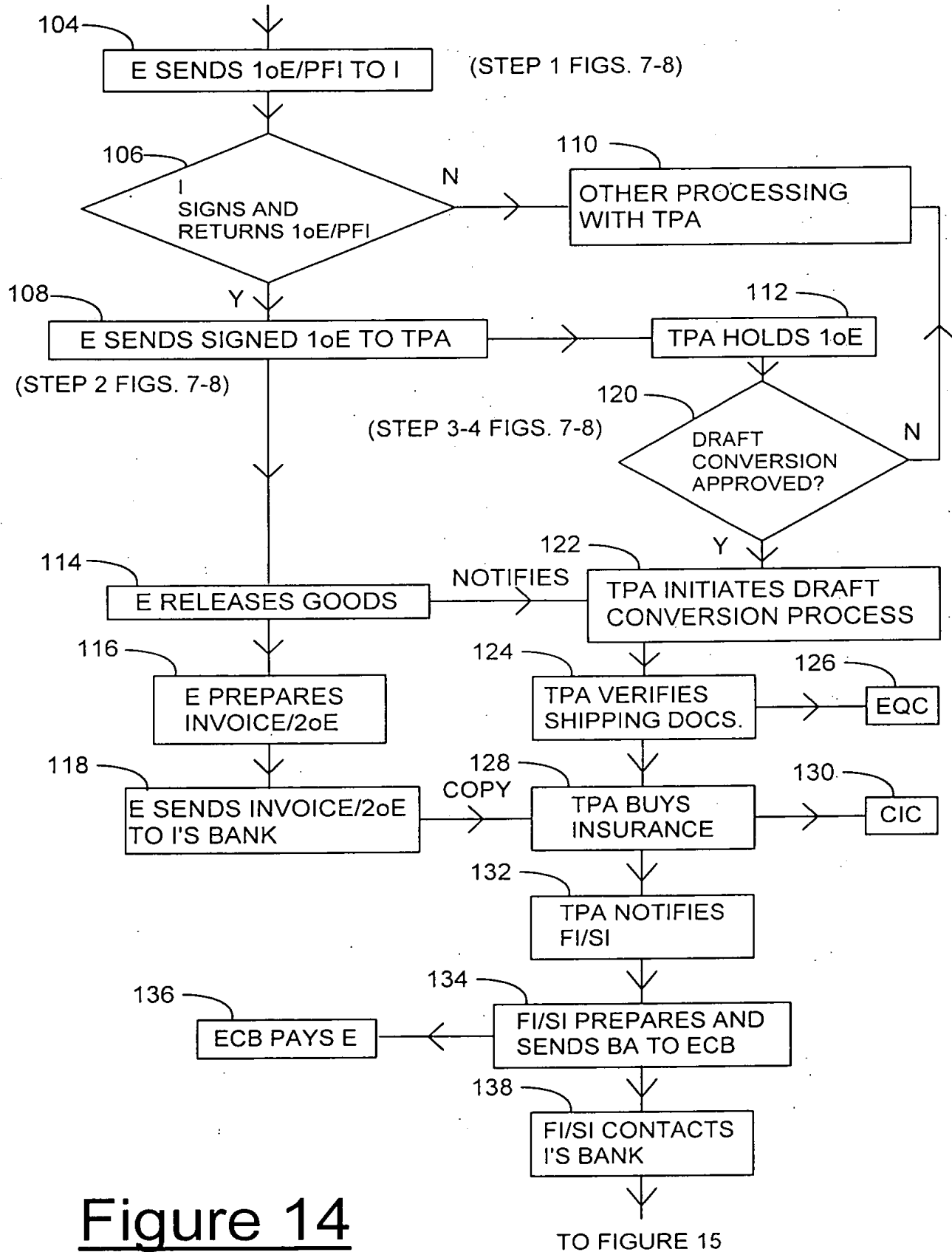


Figure 14

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FROM FIGURE 14

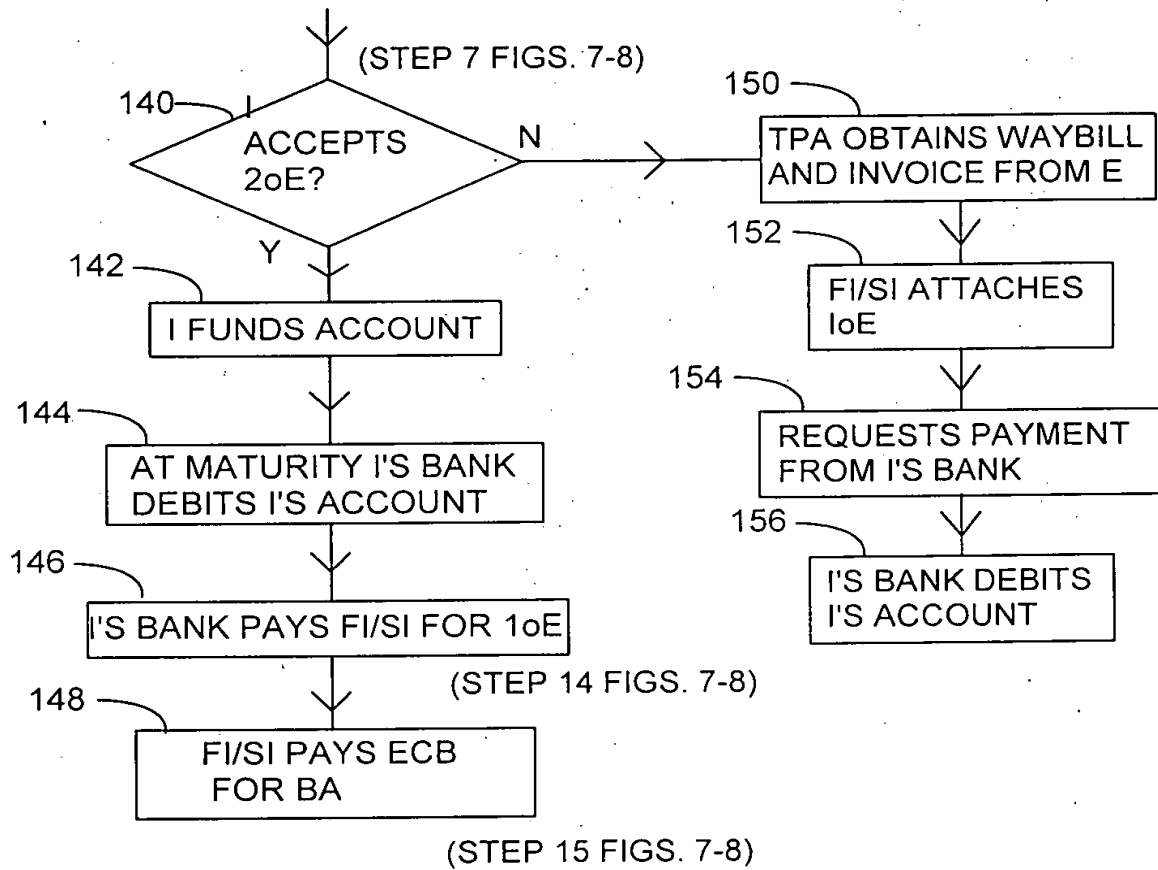


Figure 15



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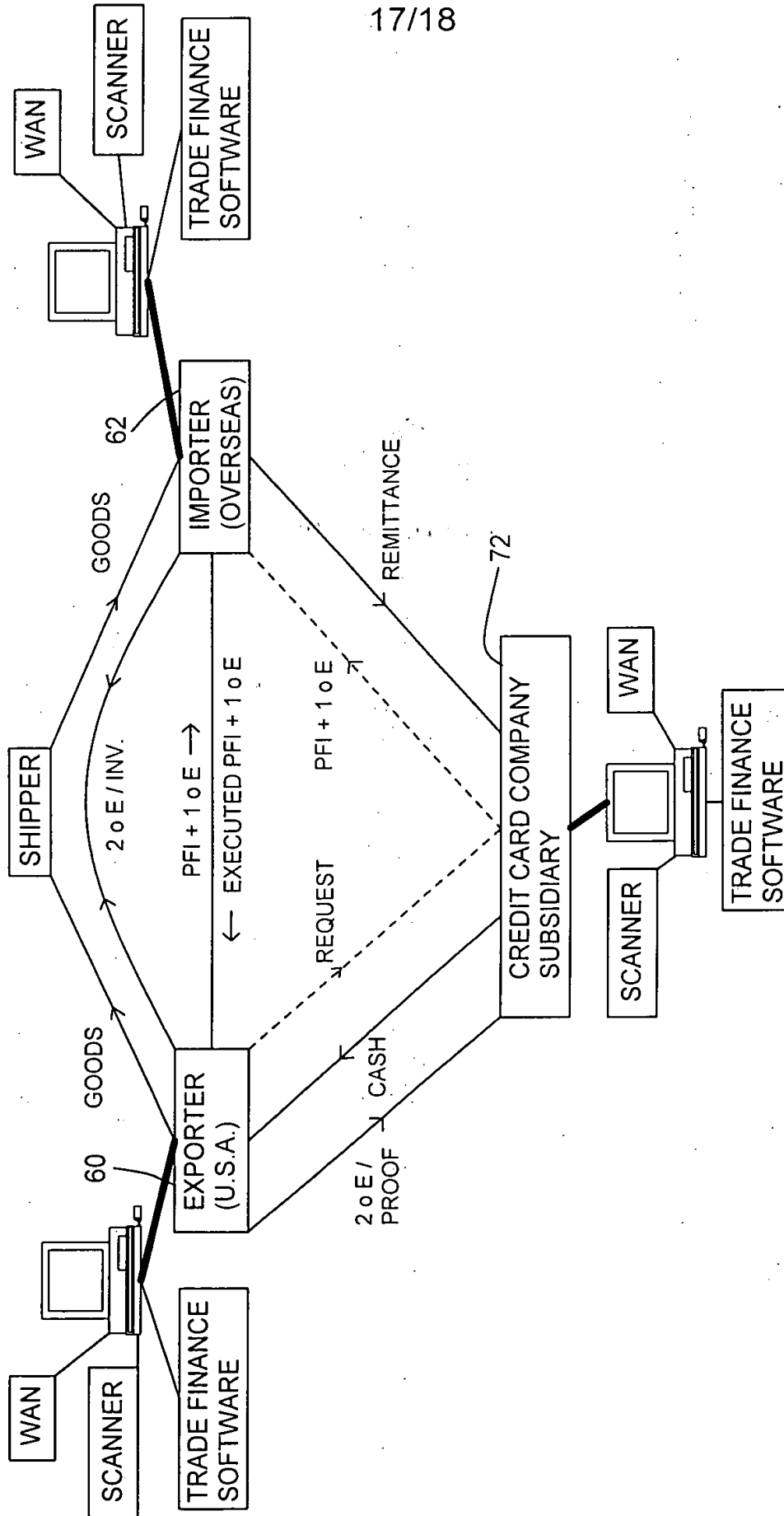


Figure 16

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IN

CUR

PEN

OUT

☐ ☐ ☐ ☐

☐ ☐ ☐ ☐

206

Case Details

Activities

Documents

Data Items

Notes

Reminders

**To Do**

S	Activity Name	Current Status	
<input checked="" type="checkbox"/>	Capture Customer Info	1/21/	
<input checked="" type="checkbox"/>	Collecting D&B No.	1/21/	
<input checked="" type="checkbox"/>	Get G&B No.	1/21/	
<input checked="" type="checkbox"/>	Eligible for TABA process	1/21/	
<input checked="" type="checkbox"/>	Produce 1 <sup>st</sup> Of Exchange	1/21/	
<input type="checkbox"/>	Send 1 <sup>st</sup> of Exchange to TFSC	1/21/	
<input checked="" type="checkbox"/>	Ship Goods	1/21/	
<input checked="" type="checkbox"/>	CREATE 2ND OF EXCHANGE	1/21/	
<input type="checkbox"/>	All necessary data sent to TFSC	1/21/	

**Activity Information**

Step Name: Produce 1st Of Exchange

Task: 1st of exchange

Status:

Target Progress: 0%

Step Due:

Case Standard:

Case Progress: 100%

Case Due: 1/26/99 9:11 AM

202

204

200

Locked

Done

Step Help

Figure 17